Print Date 10/22/12 13:46:55

ORDER

Orders Order / Rev: 67469 9849470 /Brad Alt Order #: DSSCC/ROB TEPLITZ Product Desc: WHP-TV CBS21 2515 Estimate: 10/23/12 - 10/29/12 Millennium Washington DC Flight Dates: Primary AE: 10/22/12 / 10/22/12 Sales Office: Original Date / Rev: **MNAT** Order Type: **GENERAL** Sales Region: National **Buying Time Media** Agency Name: **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast Billing Cycle: 650 Massachusetts Ave NW EOM/EOC Washington, DC 20001 Agency Commission: 15% Advertiser Name: Teplitz/D/Senate PA A35+ New Business Thru: Demographic: **Product Codes:** State Elections Order Separation: 00:15:00 Priority: P-3 Advertiser External ID:

Bill Plan

| Start Date | Date End Date | | Gross Amount | Net Amount | | |
|------------|---------------|----|--------------|------------|--|--|
| 10/01/12 | 10/28/12 | 58 | \$9,530.00 | \$8,100.50 | | |
| 10/29/12 | 10/29/12 | 15 | \$2,150.00 | \$1,827.50 | | |

Totals

Agency External ID:

| Month | # Spots | Gross Amount | Net Amount | Rating |
|---------------|---------|--------------|------------|--------|
| October 2012 | 58 | \$9,530.00 | \$8,100.50 | 0.00 |
| November 2012 | 15 | \$2,150.00 | \$1,827.50 | 0.00 |
| Totals | 73 | \$11,680,00 | \$9 928 00 | 0.00 |

Account Executives

| Account Executive | Sales Office | Sales Region | Start Date / End Date | Order % |
|--------------------------|--------------|--------------|-------------------------------|---------|
| Millennium Washington DC | | | Start Of Order - End Of Order | 100% |

AGY, POL-CAND, GEN

| Order Share | Share | Total |
|--------------|-------|-------------|
| WHP-TV CBS21 | 27% | \$11,680.00 |
| Market | 100% | \$43 259 26 |

Revenue Codes:

| Competitive Share | Share | Total |
|--------------------------|-------|-------------|
| EHP | 0% | \$0.00 |
| UNKWN | 0% | \$0.00 |
| WGAL | 35% | \$15,140.74 |
| WHTM | 33% | \$14,275.56 |
| WLYH | 0% | \$0.00 |
| WPMT | 5% | \$2,162.96 |

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len Sp | ots | Rate Pri | Rtg Type | Spots | Amount |
|-----|-----|----------|----------|-------------------------------------|-------|--------------------------------------|-------|--------|-----|-------------|----------|-------|----------|
| N 1 | WHP | 10/23/12 | 10/29/12 | M-F 5a-6a News CBS 21 News at 5a | CM | 5:30 AM-6:00 AM (5:30 AM-6:00 AM) | | :30 | 3 | \$30.00 P-3 | 0.00 NM | 3 | \$90.00 |
| N 2 | WHP | 10/23/12 | 10/29/12 | M-F 5a-6a News CBS 21 News at 5a | СМ | 5:00 AM-5:30 AM (5:00 AM-5:30 AM) | | :30 | 4 | \$30.00 P-3 | 0.00 NM | 4 | \$120.00 |
| N 3 | WHP | 10/23/12 | 10/29/12 | CBS This Morning CBS This Morning | СМ | 7a-9a | MTWTF | :30 | 4 | \$40.00 P-3 | 0.00 NM | 4 | \$160.00 |
| N 4 | WHP | 10/23/12 | 10/29/12 | M-F 6a-7a News CBS 21 News at 6a | СМ | 6:00 AM-6:30 AM (6:00 AM-6:30 AM) | | :30 | 4 | \$70.00 P-3 | 0.00 NM | 4 | \$280.00 |
| N 5 | WHP | 10/23/12 | 10/29/12 | M-F 6a-7a News CBS 21 News at 6a | СМ | 6:30 AM-7:00 AM (6:30 AM-7:00 AM) | | :30 | 3 | \$70.00 P-3 | 0.00 NM | 3 | \$210.00 |

Print Date: 10/22/12 13:46:55 Page 2 of 2

Order / Rev: 67469 Advertiser: Teplitz/D/Senate PA

Alt Order #: 9849470 /Brad

DSSCC/ROB TEPLITZ Product Desc:

Flight Dates: 10/23/12 - 10/29/12

Estimate:

WHP-TV CBS21

2515

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len Sp | ots | Rate Pri | Rtg Type | Spots | Amount |
|-----|-----|----------|----------|--|-------------------|----------------|-------|--------|-----|----------------|----------|-------|------------|
| N 6 | WHP | 10/23/12 | 10/29/12 | M-F 11a-12p M-F 11a-12p | CM | 11a-12p | МГWГF | :30 | 4 | \$175.00 P-3 | 0.00 NM | 4 | \$700.00 |
| N 7 | WHP | 10/23/12 | 10/29/12 | M-F 10a-11a M-F 10a-11a | СМ | 10a-11a | МГWГF | :30 | 4 | \$100.00 P-3 | 0.00 NM | 4 | \$400.00 |
| N 8 | WHP | 10/23/12 | 10/29/12 | M-F 1230p-2p Soap Rotator | CM | 1230p-2p | МГWГF | :30 | 4 | \$140.00 P-3 | 0.00 NM | 4 | \$560.00 |
| N 9 | WHP | 10/23/12 | 10/29/12 | M-F 4p-5p M-F 4p-5p | CM | 4p-5p | МГЖГБ | :30 | 4 | \$150.00 P-3 | 0.00 NM | 4 | \$600.00 |
| N10 | WHP | 10/23/12 | 10/29/12 | Su 6p-630p News CBS 21 News at 6p | СМ | 6p-630p | S | :30 | 2 | \$80.00 P-3 | 0.00 NM | 2 | \$160.00 |
| N11 | WHP | 10/23/12 | 10/29/12 | M-F 5p-530p News CBS 21 News at 5p | СМ | 5p-530p | МГWГF | :30 | 5 | \$110.00 P-3 | 0.00 NM | 5 | \$550.00 |
| N12 | WHP | 10/23/12 | 10/29/12 | M-F 530p-6p News CBS 21 News at 530p | СМ | 530p-6p | МГWГF | :30 | 5 | \$110.00 P-3 | 0.00 NM | 5 | \$550.00 |
| N13 | WHP | 10/23/12 | 10/29/12 | M-F 6p-630p News CBS 21 News at 6p | СМ | 6p-630p | МГЖГБ | :30 | 5 | \$125.00 P-3 | 0.00 NM | 5 | \$625.00 |
| N14 | WHP | 10/23/12 | 10/29/12 | M-F 730p-8p M-F 730p-8p | СМ | 730p-8p | МГЖГБ | :30 | 4 | \$450.00 P-3 | 0.00 NM | 4 | \$1,800.00 |
| N15 | WHP | 10/23/12 | 10/29/12 | M-F 7p-730p M-F 7p-730p | CM | 7p-730p | МГWГF | :30 | 4 | \$400.00 P-3 | 0.00 NM | 4 | \$1,600.00 |
| N16 | WHP | 10/23/12 | 10/29/12 | Sa 730p-8p Sa 730p-8p | CM | 730p-8p | S- | :30 | 1 | \$135.00 P-3 | 0.00 NM | 1 | \$135.00 |
| N17 | WHP | 10/23/12 | 10/29/12 | Fri Reg 3 Fri 10p-11p | CM | 10p-11p | F | :30 | 1 | \$1,800.00 P-2 | 0.00 NM | 1 | \$1,800.00 |
| N18 | WHP | 10/23/12 | 10/29/12 | Su 11p-1130p News CBS 21 News at 11p | СМ | 11p-1130p | S | :30 | 1 | \$90.00 P-3 | 0.00 NM | 1 | \$90.00 |
| N19 | WHP | 10/23/12 | 10/29/12 | M-F 11p-1135p News CBS 21 News at 11p | СМ | 11p-1135p | МГWГF | :30 | 5 | \$150.00 P-3 | 0.00 NM | 5 | \$750.00 |
| N20 | WHP | 10/23/12 | 10/29/12 | Letterman Letterman | СМ | 1135p-1235a | МГWГF | :30 | 4 | \$70.00 P-3 | 0.00 NM | 4 | \$280.00 |
| N21 | WHP | 10/23/12 | 10/29/12 | CBS Sun Morning CBS Sun Morning | СМ | 9a-1030a | S | :30 | 1 | \$150.00 P-3 | 0.00 NM | 1 | \$150.00 |
| N22 | WHP | 10/23/12 | 10/29/12 | CBS This Morning Satu Saturday Early Show | ır & M | 9a-11a | S- | :30 | 1 | \$70.00 P-3 | 0.00 NM | 1 | \$70.00 |

Totals 73 \$11,680.00